



# Perfect fit

Mark Gadue of Gadue's Dry Cleaning knows his customers intimately. Businessmen depend on him for impeccably pressed shirts, wedding guests for spotless outfits, parents for stain removal. His goal: never let a customer down.

## "I know my costs"

Over the past 30 years, Gadue's has grown from a single Burlington location to six outlets scattered around the metropolitan area.

With so many roofs, Mark Gadue likes to plan with some certainty, so he chose to become a fixed-price customer for natural gas.

Vermont Gas has the same goal. So there's a good fit. When Gadue moved his processing plant to Colchester, he wanted to achieve a whole new level of efficiency and reliability. He turned to Vermont Gas.

## Steam traps capture savings

Since heat and steam drive the dry cleaning business, Vermont Gas suggested Gadue use orifice steam traps – small devices attached to piping that cut back on escaping steam. With 32 machines requiring steam, the savings added up quickly.



Vermont Gas helped Gadue insulate his vast network of pipes.



The move saved energy, and kept temperatures comfortable for the staff.

Gadue also purchased a high-efficiency boiler with a modulating burner, guided by Vermont Gas.

Equipment rebates from Vermont Gas totaled \$6,100.



## Who can you trust?

Several equipment vendors were pursuing Gadue, and Vermont Gas helped him tell the good guys from the not-so-good. Vermont Gas analyzed their proposals at no charge.

"From day one, Vermont Gas has had my best interest at heart," Gadue says. "There's tremendous value in that."

To discuss how Vermont Gas might help your company reduce energy costs, call us:

**863-4511**



**Vermont Gas**  
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